

Administration and Marketing Interview Questions

Name: _____

1. What is Your Story? Tell me about yourself...
2. If I were to ask your current boss what your greatest strengths are, what would he or she say?
3. If I were to ask your current boss what you do that drives him or her crazy, what would your boss say?
4. When were you excited about your work?
5. What major mistakes from your past do you not regret?
6. Describe a time you were asked to do something you didn't know how to do
7. Who is your role model, and why?
8. Tell me about a project or accomplishment that you consider to be the most significant in your career.
9. Name a time in your life when you didn't like the way someone around you handled something, what did you do about it?
10. Tell me about a time you had to be especially bold or honest in a work situation, despite the potential risk
11. What does being a team player mean to you?

12. Think about a big mistake you have made in your career or personal life. What happened? What did you do? What lessons did you learn? How did your life change?
13. How do you motivate yourself to do things really well that you do not like to do?
14. What books are you currently reading?
15. Name a time where you strategically won something? What did you do to win?
16. What is a misconception people have about you?
17. How long would you be willing to fail before you succeed at a task?
18. You wake up and there is an elephant in your backyard. What do you do?
19. Name a time where you saw a need, and what did you do about it?
20. Describe the boss who would get the very best from you.
21. How much support, direction, and feedback do you need from your manager in order to succeed?
22. When have you been most satisfied in your life?
23. If we're sitting here a year from now celebrating what a great year it's been for you in this role, what did we achieve together?
24. What are your long term career goals?
25. What is your income goal?

26. Do you have at least four months of lifestyle (house, car, insurance, etc.) expenses saved up?

27. Do you have a significant other to support your life expenses?

28. What is your first year expectation as far as income?

29. What do You think being a real estate agent is and what does a real estate agent do?

If they're unlicensed there are exploratory questions:

30. Are you currently taking your RE courses or you haven't started yet?

31. How far on your courses are you?

32. (If finished) When is your test date?

33. Are you taking a test crash course? This is a must.

34. If they passed the test: When did you complete your test? (It takes about 2 months here in CA to receive their actual license.

35. What Questions do you have for me?

27. Why do you want this job?